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Message Text

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43
ACTION EUR-12

INFO OCT-01 ISO-00 EB-06 RSC-01 /020 W
---------- 053033
R 311115Z OCT 74
FM AMCONSUL MILAN
TO SECSTATE WASHDC 3808
INFO USDOC WASHDC
AMEMBASSY ROME

UNCLAS MILAN 1587

E.O. 11652: N/A
TAGS: BDIS IT
SUBJ: TRADE COMPLAINT: AESSE, CORSO LODI 47, 20100 MILAN VS
GELMORE INDUSTRIES INC., 3355 RICHMOND ROAD, CLEVELAND,
OHIO, 44122

FOR COMMERCE

REF: MILAN 1158, STATE 230237

IN CONSIDERATION OF THE DIFFICULTIES IN OBTAINING THE EQUIPMENT FROM GELMORE INDUSTRIES AND OF THE EXCELLENT MARKET FOR VIBRATION TEST SYSTEMS IN ITALY, AS SHOWN IN MILAN'S 1158, MR. COSTANTINO ANZI OF AESSE, CORSO LODI 47, 20100 MILAN, HAS DECIDED TO SEEK OTHER U.S. SUPPLIERS OF THIS TYPE OF EQUIPMENT TO REPRESENT IN ITALY.

THIS REQUEST IS NOT SUBMITTED AS A REGULAR TRADE OPPORTUNITY BECAUSE MR. ANZI DOES NOT WISH GELMORE INDUSTRIES TO BECOME AWARE OF THE FACT THAT AESSE IS SEEKING OTHER PARTNERS.

THE CONSULATE GENERAL HAS SUPPLIED THE FOLLOWING NAMES AS POSSIBLE ALTERNATIVES TO MR. ANZI:

MRAD CORP. 112 T CUMMING PARK
WOBURN, MASS.

MTS SYSTEMS CORP.
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P.O. BOX 6112-TR

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MINNEAPOLIS, MINN.
OGDEN TECHNOLOGY LABS, INC.
425 COMAC RD.
DEER PARK, N.Y.

VIBROSCOPE CO., INC.
P.O. BOX 207-T
WEST HURLEY, N.Y.

ZONIC TECHNICAL LABORATORIES, INC.
CINCINNATI, OHIO

ACOUSTIC POWER SISTEMS, INC.
2051F CERRITOS AT STATE COLLEGE BLVD.

UNHOLTZ-DICKIE CORP.
2996 WHITNEY AVENUE
HAMDEN, CONN.

IN CONSIDERATION OF THE FACT THAT AESSE HAS A READY MARKET FOR THIS TYPE OF EQUIPMENT FOR APPROXIMATELY $500,000 ANNUALLY AND THAT THIS MARKET MIGHT BE LOST AS A CONSEQUENCE OF THE ATTITUDE OF GILMORE INDUSTRIES IT WOULD BE APPRECIATED OF THE DEPARTMENT OF COMMERCE COULD CONTACT THESE FIRMS AND ANY OTHER FIRMS MANUFACTURING VIBRATION TEST SYSTEMS AND ASCERTAIN THEIR INTEREST IN THE POSSIBLE SIGNING OF AN AGENCY AGREEMENT WITH AESSE FOR THE ITALIAN MARKET. GOOLD

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Decaption Note:
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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From: MILAN
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30 JUN 2005

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